

Fellow Toastmasters, Club and District Officers:

Greetings:

District 65 is gradually heading into the last quarter of the district-year, with so much still left to accomplish. Yes, *many goals* remain to be accomplished, however the *one vision* in becoming a distinguished district for the second consecutive year is within our reach provided we all work together in accomplishing our individual goals of excellence.

More than half of the Area Contests, as well as the Area Governor's visits to the clubs are completed. The mid-year club officers training program, including the make-up sessions are also completed and reports to TI submitted.

The four district goals (MEMBERSHIP; NEW CLUBS; CTM and ATM) continue to be monitored and supported by the district leadership. Only one of the four district goals of ATM has been accomplished to-date. We have exceeded the TI goal of 38 new ATMs by four. We have to-date just been able to cross the 50% mark of our CTM goal.

As we head towards three division contests on April 1 and the fourth one in the south on April 8, the winners of these contests will proudly represent their divisions on Saturday, April 22 at the district conference in Owego, NY. May the best speakers in the Tall Tales and International Speech Contests win and represent district-65 in the Regional Conference (in Detroit) and onwards to International Convention in Washington, DC.

Eighteen clubs have to-date achieved 5 or more goals towards their DCP and on payment of April, 2006 membership dues as well as in meeting the required club membership criteria, these and other clubs will be classified as distinguished clubs. We expect the list of distinguished clubs to be a long-one this time!

STATUS OF THE DISTRICT EDUCATION AWARDS:

As of March 15, 2006, the following is the status of District 65 educational accomplishments, compared with the TI and District goals.

AWARD	ACTUAL	TI GOAL	D-65 GOAL	% TI GOAL	% D-65 GOAL
CTM	70	134	150	52%	47%
ATM	42	38	50	105%	84%
CL	21				
AL	4				
LDREXC	3				
DTM	2				

Since last LGET bulletin in February, eleven additional Toastmasters have completed their CTMs, four their CLs & ALs, and six their ATMs. Their names and the club they represent are as follows:

CTM:

8182	Sharon E. McBurney	Speak Up	Batavia
2153	James E. Coufal	Owahgena	Cazenovia

8789	Marc S. Woolf	Toastitarians	Rochester
8182	Richard P. Macey	Speak Up	Batavia
4054	Cheryl B. Hefferon	Above and Beyond	Niagara Falls
5460	Paul A. Ellingson	AM Lockport	Lockport
587292	Dan Cromie	B&L Visionary	Rochester
587292	Kelly Cole	B&L Visionary	Rochester
587292	Sue Mascle	B&L Visionary	Rochester
4840	Sharron E. Waide	MCC	Rochester
4840	Audrey Abbondanzieri	MCC	Rochester

CL:

506	Russell Ponivas	Grand Pioneer	Amherst
4167	Victoria Menzel	Talk-Eaze	Syracuse
3259	Johnston Douglas	Postprandial	Rochester

AL:

5659	Peggy Caselle	Savvy Speakers	Syracuse
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ATM-B:

5460	Philip E. Russell	AM Lockport	Lockport
715396	Dan Ferens [DTM]	Roman Orator Rome	
1831	James R. Stepler	TNT	Rochester
8182	Tammi Way-Kornow	Speak Up	Batavia

ATM- S:

6740	Mona R. Smalley	Jabberwocky	Skaneateles
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ATM-G:

670636	Gordon Penniston	Toasted Sage	Rochester
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Congratulations to all Toastmasters in successfully completing their educational goals. Be sure and congratulate them at the speech contest or at your club meetings.

Whether it is a first time CTM or a repeat ATM, the recipients of these awards are dedicated toastmasters and deserve our appreciation and acknowledgment.

MID-YEAR CLUB OFFICERS TRAINING

A total of 271 club officers were trained during the midyear training program. This translates into 43% of all club officers.

	Total # of Officers	Officers Trained	Percent Trained
Central Division	189	107	57%
Eastern Division	154	70	45%
Southern Division	140	59	42%

Western Division 140 35 25%

Jabberwocky (# 6740) in the eastern division was the only club in the district with all the seven club officers trained. Daybreakers (# 3685) and Postprandial (club # 3259) in the central division and Talk-Eaze (#4167) and Syracuse (#580) in the eastern division, each had six club officers trained.

A total of 51 clubs (57%) out of a total of 89 active clubs in the district had four or more officers trained. Seventeen active clubs (19%) did not send a single officer for training.

Area 6 (Patrick Olson), Area 9 (Claudia Kachmarik), and Area 16 (Kay Whipple) had all their clubs officers (four or more) trained.

Congratulations to all the division and area governors in conducting and successfully completing the mid-year club officers training program.

AREA GOVERNORS CLUB VISITS

In addition to the three Area Governors (DeWitt Henricks, Rita McKeon, and Kay Whipple) completing all of their clubs visits last month, the following two Area Governors have also to-date completed ALL of their active club visits and submitted the appropriate information to Toastmasters International.

AREA GOVERNOR CLUB VISIT STATUS

Area 17 D. Dajour Ashwood Completed 3 out of 3 (active) club visits
Area 18 Joseph Cole Completed 4 out of 4 club visits

Congratulations especially to Area Governors D. Dajour Ashwood and Joseph Cole and other Area Governors who are in process of completing all their club visits.

CLUB GOALS

In addition to the **eight** clubs that completed 5 or more goals in January/February 2006 time-frame, the following **ten** additional clubs have also completed 5 or more goals towards their distinguished program, as of **March 15, 2006**. These clubs (and others) will be formally recognized as distinguished clubs, when TI receives their membership dues in April 2006, and the clubs continue to maintain their charter strength membership or net gain of five new members during the year.

CLUB NAME	CLUB #	AREA	DIVISION
P.O.W.E.R.	7385	Area 4	Central
Speak Up	8182	Area 5	Central
MCC	4840	Area 6	Central
Empire Statesmen	1427	Area 7	Eastern
Talk-Eaze	4167	Area 7	Eastern
Savvy Speakers	5659	Area 13	Eastern
Jabberwocky	6740	Area 18	Eastern
Leaders & Learners	7438	Area 9	Southern
Cayuga	4998	Area 10	Southern

Congratulations to all club members, club officers and Area and Division Governors in achieving five or more goals and on way to becoming distinguished clubs.

THE AREA & DIVISION TALL TALES AND INTERNATIONAL SPEECH CONTESTS

Seven out of a total of eighteen Area contests have been to-date successfully completed and six more are scheduled to be completed by the coming week-end, with five more remaining to be completed by **March 29**. Congratulations to all Area Governors for a job well done.

The four division contests are scheduled for the week-end of Saturday, 4/1 (eastern, central, and western divisions) and the following Saturday 4/8, the southern division will hold its contest.

EDUCATIONAL SESSIONS AT THE SPRING 2006 CONFERENCE

The following educational sessions will be presented at the Spring District Conference on Saturday, April 22, 2006 starting at 8:30 AM. Each session will consist of 40 minutes, with three of them presented simultaneously. There will be a ten minutes break between each session. (See the profiles of the presenters at the district web-site <http://www.tmdistrict65.org/SpringConference/education.htm>)

Secrets of Dynamic Introductions and Transitions (Lee Livermore, ATM-S, CL)

To help attendees learn the secrets of giving dynamic introductions and to add excitement and impact to regular club meetings and especially at contests. Understand the powerful impact transitions have in turning good introduction or speech into a great one.

Value Clarification Presentation (Tom McKellop, ATM-B)

Toastmasters are given an opportunity to learn about their individual values and are helped to choose their own values instead of imposing any values upon them. Why bother to clarify values? The world would be a lot gentler and kinder place if more of us knew where we stand.

How to Listen Effectively (Elizabeth Passino, ATM-B, CL)

Communication is an important skill to have in business and everyday life. A huge part of communication is being able to listen and respond to people's needs as well as get your own needs met.

"Heeere's Johnny!" (John Montgomery, ATM-S)

Johnny Carson lit up our TV screens for 30 years with wit, entertainment and top notch speaking skills. In this session we will review Johnny Carson's communication techniques and see how every Toastmaster can learn from them, even those who aren't trying to be funny.

The Leadership Process (Alan Turof, DTM)

The Toastmasters International High Performance Leadership Module is the foundation for the Management Process. In addition, information will be provided on (a) Problem Solving (b) Dealing with Different Personalities (c) Meetings and (d) Coaching.

Communication for the Servant Leader: The Language of Empowerment (Diana Robinson, ATM-G, CL)

In Toastmasters, the “Leadership Pyramid” is upside down. As leaders, we become the servants of our fellow members. The workshop will draw on the empowerment traditions of life coaching and help us clarify what language empowers, and what does not.

The “Kickoff” Meeting (Gordon Penniston, DTM)

The session objective will show how easy a kickoff meeting is and how a simple meeting will help to garner interest while fitting it in a short time span, which could be used as a lunch & learn or an informational meeting about Toastmasters.

Story Telling (David McHenry, ATM-G)

You may have a good speech, but it can become great speech, when it has a humorous story component. You will learn how to present a speech with a story, which otherwise may be termed as a dry speech.

Spice Up Your Club Meetings (Kristal DiCarlo, DTM)

Are your meetings becoming routine? Are they stale and boring? Learn how to spice up your Toastmasters club meetings. The session includes meeting themes, special events and a variety of methods to conduct Table Topics.

NEW EDUCATION MANUAL (Catalog No. 265)

Further to the detail write-up in the last issue of the LGET bulletin on the new education and award program, the latest issue of FOCAL POINT also has an additional write-up.

The district web-site has power-point slide presentation on the new educational program, and is available for the club officers and district 65 memberships to down-load.

For detail information on the new manual and award system, please visit the TI web-site

<http://www.toastmasters.org/artisan/member.asp?CategoryID=1&SubCategoryID=&ArticleID=364&SearchText=>

Once again I request all Area and Division Governors as well as Club Presidents and especially the club Vice-President of Education to inform, educate, and make their respective club members aware of the new educational award program as well as the availability of the new manual which goes into effect, July 1, 2006.

NEW EDUCATIONAL SYSTEM

Power Point slides on the new educational system are available on the district web-site

<http://www.tmdistrict65.org/bulletins/NewRecognitionSystem-D65.ppt>

Please use the information on slides to familiarize yourself and other toastmasters in your club.

MEMBERS, MEMBERSHIP and CLUBS

We all know that membership is the key to success of the club, area, division, and the district. Without the critical mass of members in a club (ideally 20 or more) the club begins to falter by doubling up the roles and

may struggle in having quality meetings. This in turn affects the performance (membership satisfaction and DCP) and has a ripple effect on area, division, and the district's performance.

There are several clubs that are doing well to-date in attracting and recruiting new members. These clubs include Simon Toastmasters (12 new members), Leaders and Learners (12 new members), PAETEC Communicators (11 new members), Cayuga (9 new members), Empire Statesmen (9 new members), Postprandial (9 new members).

Call the VP of Membership of these clubs and find out what they are doing specifically, that has resulted in attracting new members. If it is working for them, maybe it will work for you. You will never know if you don't find out and try!

If your club does not have a web-site, consider having one which may attract a whole new segment of your local community population. Encourage "bring-a-guest" day once a month at your club. Advertise free in several of your local newspapers about your club's meeting place and time. If you have a club newsletter, mail it to prospective employers in your neighborhood. Make Toastmasters program as part of your professional networking activities. Make it a point to speak at your local church group, school district, chamber of commerce and other social and business organizations. Wear the Toastmasters pin everyday and everywhere – it's a powerful conversation tool!

The best time to attract new members is when you think your club doesn't need them! Yes, it is more difficult to attract new members when your club is struggling with a handful of members. It becomes more difficult and may require outside resources (club coach, etc.) to rebuild a club when the membership is in single digit. The profile of a prospective member has changed over a period of time. Prospective members typically like to visit two or more clubs in a given area, before making a decision. Taking into consideration that the club membership dues are more or less the same and/or fix in every club and the only variable beside the club location and meeting time is the critical mass of the current club membership. Typically, prospective members prefer to join a successful club demonstrated by its critical mass in membership, rather than join a club which is struggling with six or eight members. Yes, the right time to attract new membership is all the time, at all the meetings, and throughout the year – not when you need them the most!

DISTRICT SPRING CONFERENCE:

If you have not registered for the District Conference, what are you waiting for? This conference is going to be a fun and exciting conference with active participation from many Toastmasters representing their clubs, areas and divisions, at bargain basement prices! For a bargain price of \$70, you will enjoy full menu of activities over a period of 1-1/2 days, starting in the evening of Friday night (4/21) and ending with a gala banquet dinner on Saturday (4/22) night. Visit district web-site <http://www.tmdistrict65.org/SpringConference/> for further information and registration.

The next LGET bulletin will be sent after the District Conference on April 22, 2006.

Have a great day.

Best Regards,

Sam

Sam Mehta, DTM

Lt. Governor Education and Training, District 65

Many Goals, One Vision

The LGET bulletin for March 2006 will also be shortly available online at <http://www.tmdistrict65.org/bulletins/lget 03-06.pdf> (Adobe Acrobat required).

(You can get Adobe Acrobat Reader for free at <http://www.adobe.com/products/acrobat/readstep2.html>)